



Shireburn Point-Of-Sale

-Solutions for retail

ICT can be a great enabler for better performance in the retail sector. Retailers have particular requirements that need addressing and Shireburn Software's Retail module is designed to specifically address these requirements.

Moving to a computerised point-of-sale solution will provide your business with a faster, more efficient process that also helps minimise errors and improves control while reducing operating costs.

Information is key to getting the most value out of your business and to improving your business processes. Shireburn's retail solution offers a wealth of performance statistics that allows better management of the business. The extensive reporting capabilities will help you to analyse your business in a more efficient way.

Combining **ease and speed** of operation at the POS with reporting and inventory management at the backend, Shireburn's **Retail** module for the [Shireburn Inventory Management System](#) (SIMS) offers a value laden solution for both the small and large retailer.

Success
grows with the right
IT solution...

Features:

- » **Distributed or centralized operation** – Support for distributed shops with central updates delivered automatically over broadband connection
- » **Resilience** – Supports on-line and/or off-line operations for 100% reliability allowing uninterrupted operation during server or network outage.
- » **Centralised updating** – Centralised stock card and price updating with auto-update to the POSs for reduced administration.
- » **Multi-location** – Supports stock quantities by location including look-up of stock quantities in other locations. Sales analysis by outlet and/or POS.
- » **Statistics** – Generates and maintains detailed sales and purchase statistics down to the individual stock item, category, group or supplier by day, week, month, quarter and year enabling year-on-year comparisons.
- » **Re-ordering** – Stock reorder levels by location as well as replenishment based re-ordering



- » **Layaways** – Supports ability to reserve/lay away a draft sale for future continued processing
- » **Barcodes** – Full support for barcodes including multiple bar codes pointing to the same stock item. Invaluable when packaging changes on an item resulting in a new barcode for the same item.
- » **Touch screens** – Latest technology for increased screen convenience
- » **Promotional schemes** – Provides extensive support for promotional scheme with date and time controls e.g. 'buy 1 get 1 free'
- » **Voucher management** – Allows generation, sale, en-chasing and control of Vouchers at point-of-sale
- » **Customer loyalty schemes** – Tracks purchases made by customers enrolled in a loyalty scheme, and allocates points based on parameters.
- » **Cash management** – Supports cash reconciliation and change control including foreign currency cash/change management reconciliation
- » **Credit cards** – Processes credit card clearances with local banks on-line at point-of-sale for improved service, accuracy and control
- » **Product matrices** – Look up of stock quantities in size and/or colour matrix across locations for enhanced customer service.
- » **Various transaction types** – Supports invoices, credit notes and cash returns as well as cash sales at the POS.
- » **In-Line cash returns** – Process a cash return during a cash sale to facilitate customer interaction. POS automatically generates two transactions
- » **Stock receipting at POS** – Supports posting of receipt of stock directly at the retail outlet with live/batch updates to the back office.
- » **POS Paid-outs** – Enables payment to suppliers for purchases of products and services at the POS with cash reconciliation
- » **Customised sales chit** – Allows generation of customised sales chits.
- » **Gift receipt printing** – Generates gift receipts with full details of purchases (but no prices) to allow return of goods given as a gift.
- » **Stock replenishment** – Generate stock replenishment reports or automatically create a stock transfer based on replenishment.
- » **Discounting** – Flexible controlled discounting facilities, allows for swapping of user ID mid transaction. For example to allow a senior manager to apply a discount
- » **Searching facilities** – In addition to the barcode search facility, users can search by stock code, description, category, supplier and even part of the description, even midway through a sale
- » **Stock transfers** – Process movements of stock from one location to another. Allow POS operators to make a request for a transfer of stock which, once validated by the stock controller, can be easily processed.



- » **Time and attendance** – Allows punching in and punching out of sales staff which records are replicated centrally for ease of administration and control
- » **Stock taking** – Supports the processing of stock take data on the POS for analysis centrally by the Stock Take module.

Extensive Reporting capabilities

POS based reports are supplementary to the wide ranging centralised reports available in the Shireburn Inventory Management System.

POS reports include;

- » Cash reconciliation
- » Stock replenishment Report
- » X and Z readings
- » Discounts given
- » Sales by hour etc

The information provided in the pre-set reports combined with the ability to generate custom reports, leaves you with a wealth of information. This information has the potential to directly impact your sales performance. For example knowing that a certain brand sells well on a weekend allows you to position that brand appropriately within your shop to maximise sales on the weekend. Furthermore in a small shop where storage space is precious, this allows optimisation of the use of store capacity, through the storage of items that will sell well during that particular period.

Audit and Control

Critical functions available in the Shireburn Retail such as price determination, discount levels, ability to invoice etc are controlled by secure functions which can be allocated to a user group. This enables tighter controls and accountability.

Controls are flexible allowing staff to be given different levels authority. The 'swap user ID' function allows staff to swap control of the transaction mid-way through. This will enable a supervisor to access further features needed for the sale (e.g. discount).

All transactions including price changes and the opening of the cash drawer are fully audited and date, time and user ID stamped.

For more information or to arrange a demo please contact the Shireburn sales team
sales@shireburn.com